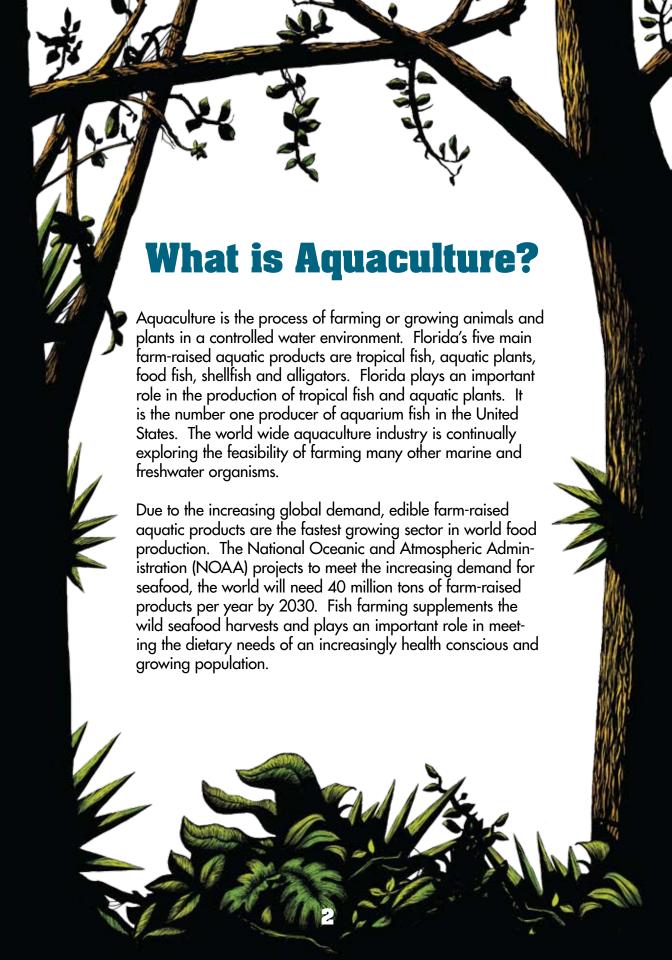




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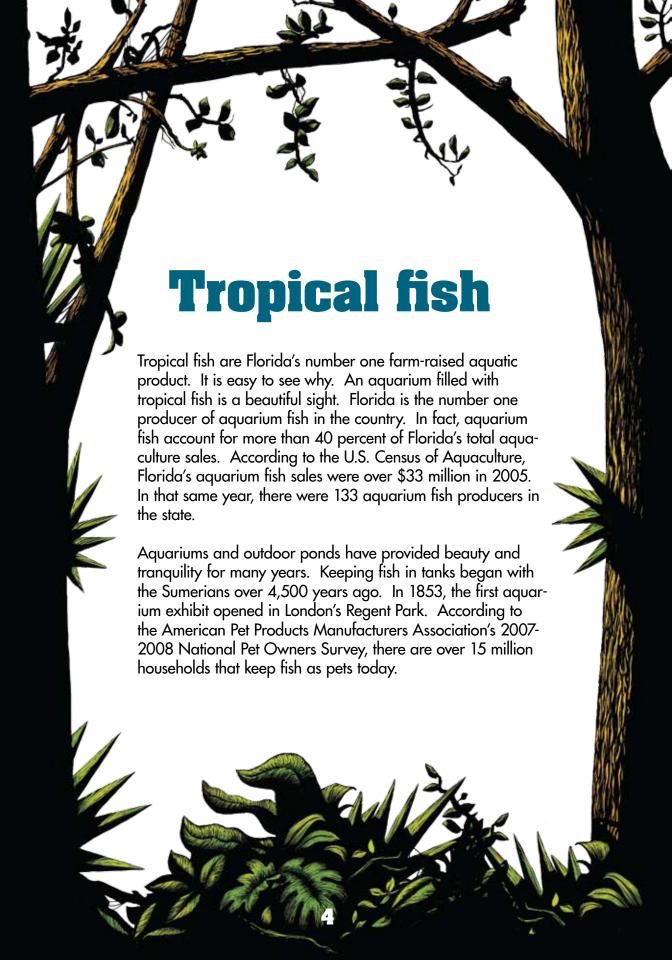
In 2005, the United States fish and aquatic product farms sales reached \$1.1 billion. Florida aquaculture is ranked high in the U.S. with over \$75 million in sales and over 3,000 water acres dedicated to production in 2005. Aquaculture has a number of business advantages. Growers can control a uniform size and quantity of their product. The supply of the product can be easier to maintain to help achieve a desirable price structure. Selective breeding and feeding can be used to increase disease resistance and growth rates.

# How do farmers grow products in water?

Just as on any agricultural farm, the type of product a farmer wants to grow influences the methods and facilities used. Some types of aquaculture are practiced in the open ocean, in bays or in a variety of man-made ponds and tanks. Farming facilities are constructed to be environmentally compatible with Florida's abundant natural resources and varied environments. All aquaculture facilities are licensed by the State of Florida and must follow strict guidelines and Best Management Practices specific to their commodity to protect our water and environment.

The farm size can vary but in Florida the majority of the facilities are fairly small. Of the 359 farms operating in 2005, 51.5 percent were less than 3 acres of water. Another 17 percent were 3-6 acres and 2.5 percent used more than 50 acres of water area. The number of employees it requires to run the operation is reflected by the farm size and commodity. It is common for farms to be solely family owned and operated.

The following is a brief description of the state's top five farmed aquatic products and the typical approach Florida farmers use to produce them.





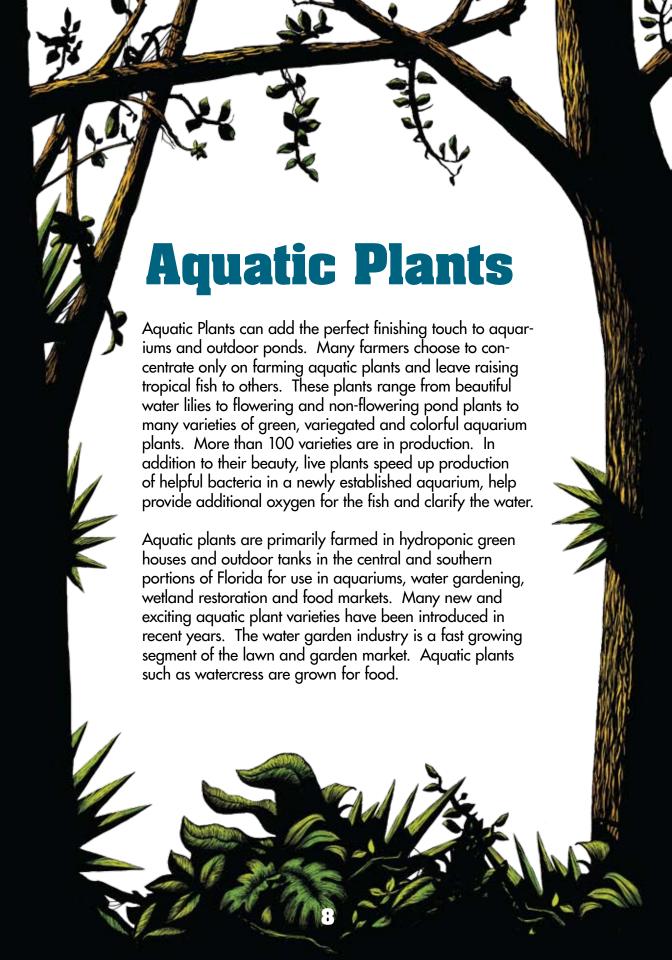
Tropical fish are normally grown in tanks and ponds. Most of the Florida tropical fish farms are located below what is referred to as the state's "freeze line." This includes the central and southern portion of the state. The reason for this is that cold temperatures are detrimental to farming these fish and many of the tanks and ponds are located outside. However, there are some marine ornamental fish produced in controlled, indoor facilities. A well is often the water source for most tropical fish farms. Re-circulating, filtration and heating and cooling systems keep the water oxygenated, free of bacteria and at optimal temperatures. Because the water is re-circulated and water is re-used, there is little lost.

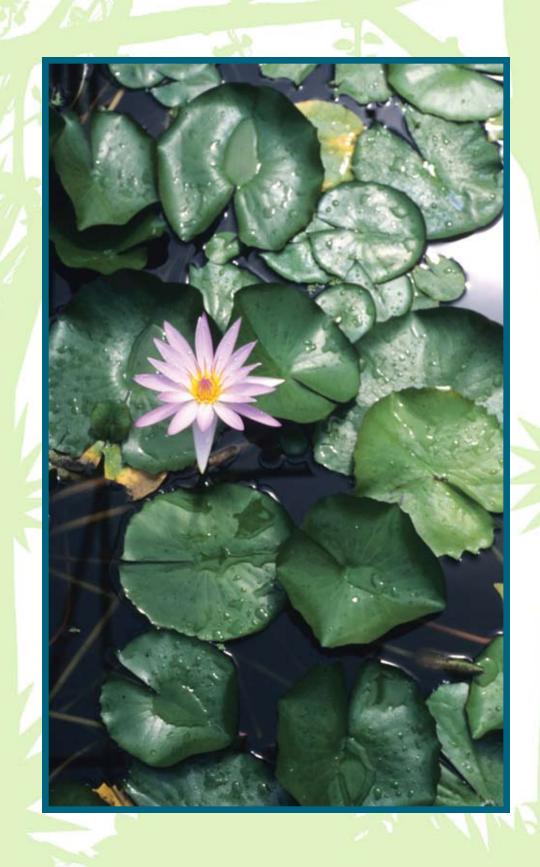
Tropical fish farmers have the choice of many varieties of product. Some farmers choose to focus their efforts on a specific classification like goldfish, community/non-aggressive, semi-aggressive or aggressive aquarium fish. Goldfish are not aggressive but are raised in tanks separate from other fish. Koi are a large and beautiful type of goldfish. They are typically used in outdoor landscape ponds. Tetra, mollies, guppies, danio and platys are a few examples of community/non-aggressive fish. Community fish have a tendency to get along well with all the fish in the tank or aquarium. Semi-aggressive fish like African cichlids and angel fish are very colorful but usually will not do well mixed with one another. An oscar is an example of an aggressive or non-community fish. These fish prefer to be alone and grow quite large in the appropriate size aquarium. Mixed with other fish, oscars can become very aggressive. Alone they will enjoy a peaceful existence.

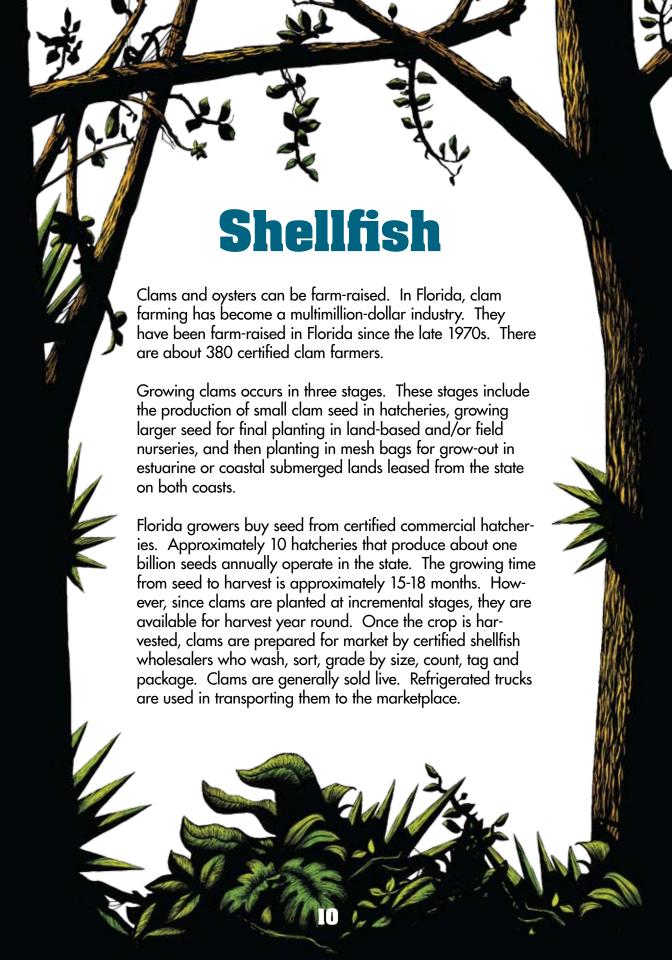
Each type of fish is fed it's own special food. When they grow to a marketable size, farmers use dip nets and put them in plastic bags or tanks to transport them to the wholesaler or retailer. As you would imagine, since the fish are live, the speed of the transition from grow out tank to the retailer is crucial to the operation and the profitability.

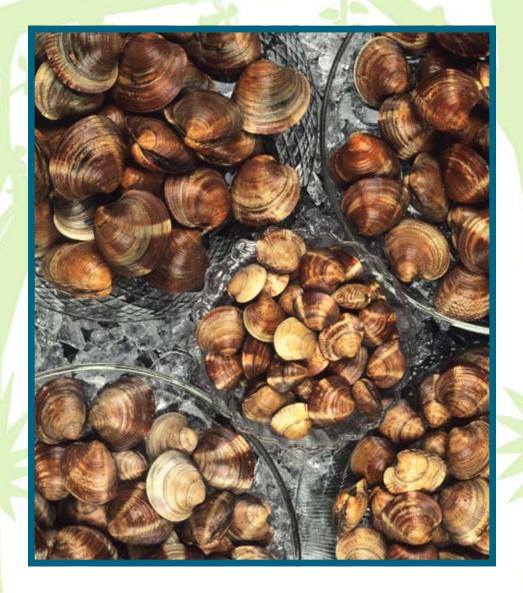




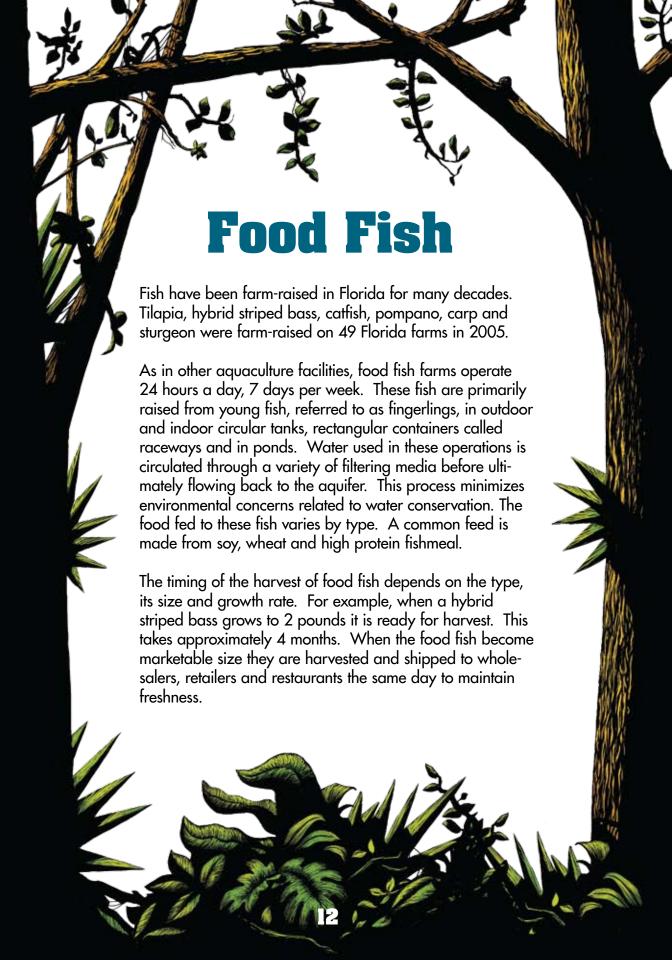




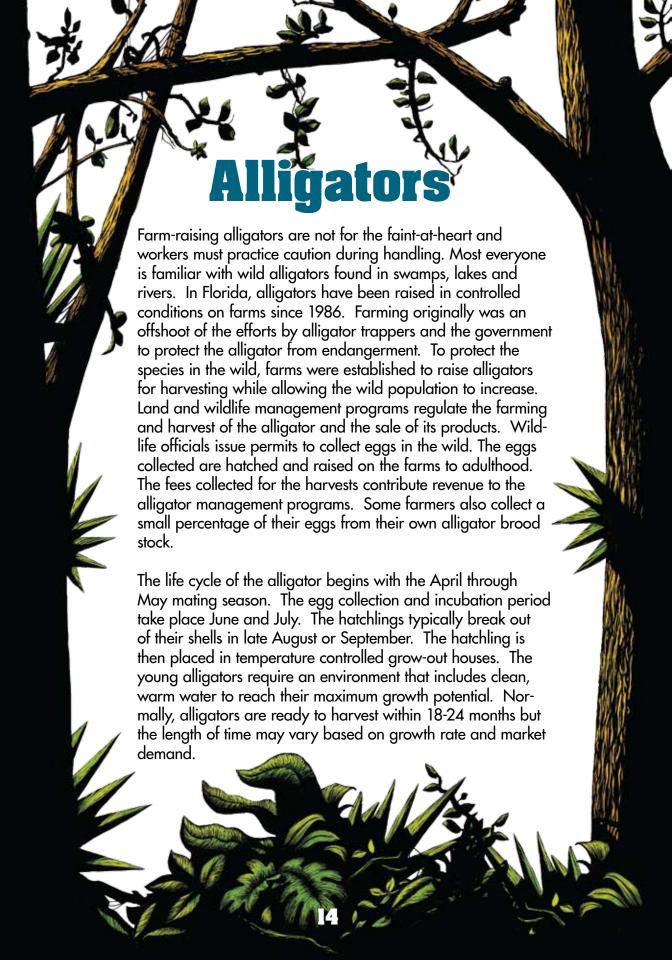




Clam farming requires good water quality, free of industrial pollution. The Florida Department of Agriculture and Consumer Services administers the aquaculture lease program and monitors and manages the shellfish harvesting areas. In the hatcheries and nurseries, water is primarily pumped from inshore coastal sources. Grow out is in an open water environment. Clams can have a positive environmental impact because they filter water. In the nursery and as they mature, they feed on naturally occurring algae called phytoplankton. The time period in which the clams are growing and maturing is often referred to as grow-out.









Producing alligators can be a very lucrative business because there is little or no waste. All parts of the alligator can be marketed and sold. The hides are salted, rolled and generally sold to a broker or tanner in the United States or abroad to be made into high-end fashion items such as wallets, jackets, briefcases, luggage, furniture upholstery and trim. These products are highly desired among fashionable consumers because each item is unique and has its own distinct markings. Consequently, this is the most profitable product from the alligator.

The meat is often marketed as an exotic meat and sold to retailers, restaurants and sometimes directly to consumers. It is low in cholesterol and high in protein. The meat is sold in many forms including ground, cubed, ribs and sausage.

Other parts of the alligator, such as the feet, teeth and heads, are made into novelty items and primarily sold at tourist attractions.

#### **Other Products**

Other Florida aquaculture products include live rock, sport fish, crustaceans, baitfish and other aquatics. Live rock is grown for use in saltwater aquariums. It is produced by placing limestone or other material in saltwater for 6 to 12 months. It attracts marine life and micro-organisms which help create a more natural ecosystem in the aquarium. Sport fish raised in Florida include largemouth bass and sunfish. The crustaceans produced are crabs, crawfish, fresh water prawns and shrimp. Some farmers choose to raise shrimp, minnows and/or small fish to supply the seafood industry and recreational fishermen with bait. Other aquatics include snails, tadpoles, turtles and frogs. Turtles are raised for the pet trade and for meat.





## Are edible farm-raised aquatic products healthy and safe?

Edible farm-raised aquatic products, like their wild counterparts, are naturally low in saturated fats, cholesterol and calories and high in protein, vitamins and minerals. They contain omega-3 fatty acids. Consumption of omega-3 fatty acids contributes to the prevention of heart disease, dementia and lowering blood pressure. Studies have also shown that eating fish twice or more times per week can contribute to a person's feeling of happiness and help ward off depression.

Concerns have been expressed about chemicals and antibiotics used to prevent disease and promote growth in farm-raising aquatic products. To address these concerns, the industry is monitored and regulated by a number of government agencies, including the Florida Department of Agriculture and Consumer Services, to reduce the potential for abuse of these additives. In addition, the U.S. Food and Drug Administration provide federal oversight on the harvesting, processing, and distribution of molluscan shellfish. Florida producers must comply with Best Management Practices to operate in this state.

## So what if I want to explore a career in aquaculture?

Pursuing a career in aquaculture can be a very rewarding and challenging endeavor. It is one of the fastest growing industries in the world. The occupations needed in the field are varied and require many different talents and skills. The occupational needs range from biologists, botanists, chemists and researchers to divers, business and operation managers and sales and marketing professionals. People in the industry recommend you spend time working, at least part time, for an existing aquaculture company to find your niche if you are considering this career path. This will give you a real feel for day to day operations and help you choose your direction. In addition, do some in-depth research on the aquaculture commodity that interests you.



## Here are some sources of information to help you explore the abundant opportunities in the field of aquaculture:

#### Florida Department of Agriculture and Consumer Services

Division of Aquaculture 1203 Governors Square Boulevard, Fifth Floor Tallahassee, FL 32301

Telephone: (850) 488-5471

Website: www.FloridaAquaculture.com

#### Florida Department of Agriculture and Consumer Services

Bureau of Seafood and Aquaculture Marketing 2051 East Paul Dirac Drive Tallahassee, FL 32310

Telephone: (850) 488-0163 Website: www.FL-Seafood.com

#### Florida Aquaculture Association

Post Office Box 1519 Winter Haven, FL 33882 Telephone: (863) 293-5710 Website: www.flaa.org

#### Florida Tropical Fish Farms Association

Post Office Box 1519 Winter Haven, FL 33882 Telephone: (863) 293-5710 Website: www.ftffa.com

#### University of Florida/Institute of Food and Agricultural Sciences (IFAS)

Post Office Box 110180 Gainesville, FL 32611

Telephone: (352) 392-1971 Website: www.ifas.ufl.edu

#### University of Florida/IFAS

Tropical Aquaculture Laboratory 1408 24th Street SE Ruskin, FL 33570

Telephone: (813) 671-5230 Website: http://tal.ifas.ufl.edu

#### National Aquaculture Association

Post Office Box 1647 Pine Bluff, AR 71613

Telephone: (870) 850-7900 Website: www.thenaa.net

#### University of Florida/IFAS

Shellfish Aquaculture Extension Program Sen. George Kirkpatrick Marine Lab Cedar Key, FL 32625-0089

Telephone: (352) 543-5057

Website: http://shellfish.ifas.ufl.edu

#### University of Florida, Indian River Research and Education Center

2199 South Rock Road Fort Pierce, FL 34945-3138

Telephone: (772) 468 3922

Website: www.irrec.ifas.ufl.edu





Florida Department of Agriculture and Consumer Services Charles H. Bronson, Commissioner

www.FL-Seafood.com

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